

Phillips' Design Sale Realises £5 Million, Led by François-Xavier Lalanne with a New Auction Record Set for Gio Ponti and Paolo de Poli

London, 2 November 2022

Sale Total: £5,155,164 / \$5,923,283 / €5,983,599

Lots Sold: 111 | Lots Offered: 125

Sold by Lot: 89% | Sold by Value: 97%



Domenico Raimondo, Senior Director, Head of Department, Europe, and Senior International Specialist, said, "We are delighted with the result of £5 million achieved today. The prices realised deliver an exceptionally positive message and are a testament to the strength of the market for important works of 20th and 21st century Design. We were pleased to see such a strong result for François-Xavier Lalanne's *Brebis* which achieved £378,000 and delighted to see such enthusiasm and depth of bidding for the Hans Coper ceramics which all far exceeded their presale high estimates. The fierce competition shown in the saleroom today demonstrates the demand for Hans Coper's work and indeed for studio ceramics of that period. Gio Ponti and Paolo De Poli's *Unique low table*, which captured the unique relationship between architect and artist, flew above its high estimate and set a world auction record at £163,800. We also saw competitive bidding for Studio B.B.P.R.'s *Rare ceiling light* which achieved £201,600, proof that the appetite for Italian Design is as strong as ever. As the sale progressed, we felt uplifted by the 329 clients from 31 countries worldwide who took part. They continue to place their trust in us and in doing so strengthen our resolve to deliver extraordinary design and develop this market. We look forward to our Design sale in New York on 7 December."

Top Ten Lots

Lot	Description	Estimate	Price Achieved
2	François-Xavier Lalanne, ' <i>Brebis</i> ', from the ' <i>Nouveaux Moutons</i> ' series, 1994	£200,000 - 300,000	£378,000 \$434,322/€438,745

77	Hans Coper, <i>Bottle with disc top</i> , circa 1972	£50,000 - 70,000	£340,200 \$390,890/€394,870
76	Hans Coper, <i>Large flattened form with disc top</i> , circa 1970	£30,000 - 40,000	£283,500 \$325,742/€329,058
70	Hans Coper, <i>Large ovoid pot with disc top</i> , circa 1967	£40,000 - 60,000	£226,800 \$260,593/€263,247
6	Studio B.B.P.R., <i>Rare ceiling light, variant of model no. 2045</i> , circa 1962	£70,000 - 90,000	£201,600 \$231,638/€233,997
29	Marcel Coard, <i>Monumental ceiling light, from the Paul Cocteau residence, Champgault</i> , circa 1930	£40,000 - 60,000	£189,000 \$217,161/€219,372
67	Lucie Rie, <i>Footed bowl</i> , circa 1978	£40,000 - 60,000	£176,400 \$202,684/€204,747
73	Hans Coper, <i>Shouldered bottle with flat circular lip</i> , circa 1969	£30,000 - 40,000	£176,400 \$202,684/€204,747
22	Gio Ponti and Paolo De Poli, <i>Unique low table</i> , circa 1955 WORLD AUCTION RECORD	£30,000 - 50,000	£163,800 \$188,206/€190,123
55	Joris Laarman, 'Bone' armchair, 2007	£150,000 - 200,000	£163,800 \$188,206/€190,123

New Auction Records

Lot	Description	Estimate	Price Achieved
22	Gio Ponti and Paolo De Poli, <i>Unique low table</i> , circa 1955 <i>*previous record price: 122,500 USD set in 2012</i>	£30,000 - 50,000	£163,800 \$188,206/€190,123
88	Carlo Nason, <i>Rare floor lamp</i> , circa 1983 <i>*previous record price: 13,200 USD set in 2007</i>	£4,000 - 6,000	£15,120 \$17,373/€17,550
94	Fede Cheti, <i>Love seat</i> , circa 1951 <i>*previous record price: 2,200 EUR set in 2021</i>	£4,000 - 6,000	£5,292 \$6,081/€6,142

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**Estimates do not include buyer's premium; prices achieved include the hammer price plus buyer's premium.*

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